

## Message Text

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PAGE 01 LAGOS 07647 211548Z  
ACTION COME-00

INFO OCT-01 AF-10 NEA-11 ISO-00 EB-08 /030 W  
-----012313 211745Z /50

R 211425Z JUN 78  
FM AMEMBASSY LAGOS  
TO SECSTATE WASHDC 9049  
INFO AMEMBASSY TEL AVIV  
AMCONSUL KADUNA

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FOR OIM: ZASSENHAUS

E.O. 11652: N/A  
TAGS: BBAK, NI  
SUBJECT: LEGITIMACY OF REYNOLDS CONSTRUCTION COMPANY AS  
AMERICAN ENTERPRISE

1. LEGITIMACY OF REYNOLDS CONSTRUCTION COMPANY, NEW YORK,  
NEW YORK, AS AN AMERICAN ENTERPRISE, HAS BEEN QUESTIONED  
BY COMPETITOR ANDREW MAZZOTTA OF ROGER J. AU & SON,  
INC., MANSFIELD, OHIO. AT STAKE IS A 70 MILLION DOLLAR  
ROAD CONSTRUCTION CONTRACT IN ANAMBRA STATE. MR.  
MAZZOTTA INFORMED US THAT THE STATE GOVERNMENT HAS  
NARROWED ITS CHOICE TO HIS FIRM AND REYNOLDS. HE  
FEELS THAT IF THE STATE GOVERNMENT IS MADE AWARE  
THAT REYNOLDS IS NOT A LEGITIMATE AMERICAN ENTERPRISE  
THEY WILL AWARD THE CONTRACT TO ROGER J. AU & SON,  
INC.

2. MAZZOTTA BASES HIS CLAIM ON TWO STATEMENTS.  
FIRST, THAT REYNOLDS CONSTRUCTION COMPANY, THOUGH IT  
MAINTAINS AN OFFICE IN NEW YORK, IS 100 PERCENT OWNED  
BY ISRAELI INTERESTS AND THAT THE HEADQUARTERS IS  
LOCATED IN TEL AVIV. SECOND, HE STATES THAT REYNOLDS  
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HAS NEVER PERFORMED ANY CONSTRUCTION WORK IN THE USA.

3. ACTION REQUESTED: IF THE FACTS AS STATED IN  
PARAGRAPH TWO ARE CORRECT, THEN BASED ON THE DEFINI-  
TION OF AN AMERICAN ENTERPRISE FOUND IN 10 FAM,  
SECTION 311(B) WE WOULD HAVE TO AGREE WITH MAZZOTTA.  
PLEASE ADVISE BY JUNE 26 AS TO VALIDITY OF STATEMENTS

MADE IN PARAGRAPH TWO AND WHETHER REYNOLDS CONTRUCTION  
MEETS THE CRITERIA OF A LEGITIMATE AMERICAN ENTERPRISE.  
IF REYNOLDS IS NOT, THEN EMBASSY IS PREPARED TO PROVIDE  
THIS INFORMATION TO ANAMBRA STATE GOVERNMENT.  
WYMAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
**Draft Date:** 21 jun 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978LAGOS07647  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Original Handling Restrictions:** n/a  
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**Subject:** LEGITIMACY OF REYNOLDS CONSTRUCTION COMPANY AS AMERICAN ENTERPRISE  
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**To:** STATE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
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20 Mar 2014  
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